



## Zero Balance Commission

### Overview

To facilitate the calculation of sales commissions based on invoices paid in-full, and to automatically generate the payment of these commissions via the Accounts Payable module.

### The Value of Zero Balance Commission

- Visibility of potential commission for the period
- Visibility of earned commission based on paid invoices
- Calculation of final commission payable at period end
- Automatically posts commission vouchers to Accounts Payable
- Salespeople setup as AP vendors for payment
- Processes split commissions as defined against the order

### Matching Zero Balance Commission to your business

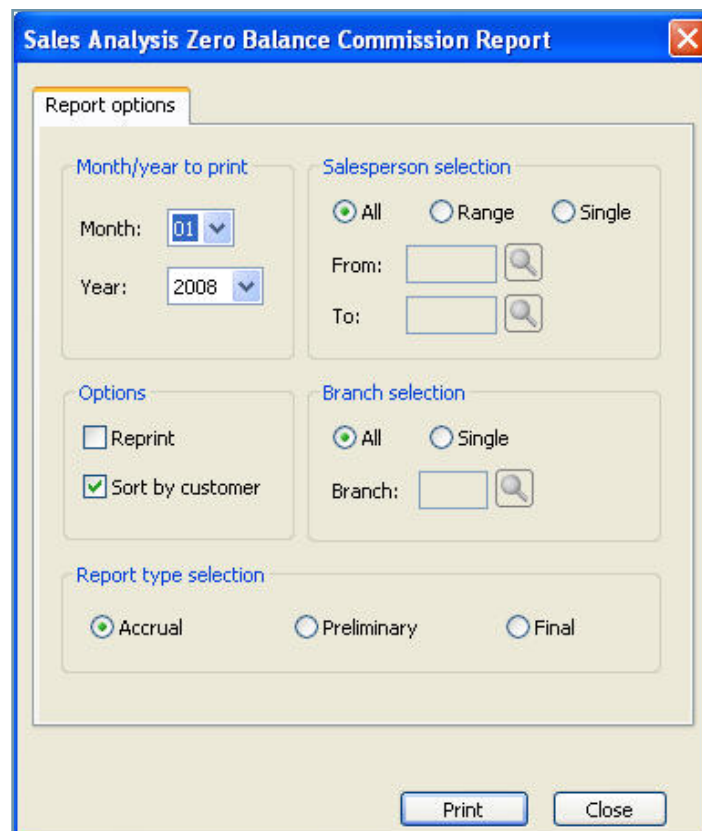
- Pay commission on receipt of payment rather than at the time of sale
- Easily view potential commission throughout the period
- Optionally view a single, multiple or all salespeople
- Reprint prior periods information
- Commission payments automatically generated

### Integration

- Integrates with Sales Orders, Sales Analysis and Accounts Payable

### Audit Trails and Reporting

- Accrual Report shows potential commission
- Preliminary Report shows earned commission
- Final Report shows actual calculated commission



The screenshot shows a software dialog box titled "Sales Analysis Zero Balance Commission Report". It contains several sections for configuring the report:

- Report options** (tabbed):
  - Month/year to print:** Month: 01, Year: 2008.
  - Salesperson selection:** Radio buttons for All (selected), Range, and Single. Fields for From and To with search icons.
  - Options:** Checkboxes for Reprint (unchecked) and Sort by customer (checked).
  - Branch selection:** Radio buttons for All (selected) and Single. A field for Branch with a search icon.
  - Report type selection:** Radio buttons for Accrual (selected), Preliminary, and Final.
- Buttons at the bottom: Print and Close.