



Zero Balance Commission

Overview

To facilitate the calculation of sales commissions based on invoices paid in-full, and to automatically generate the payment of these commissions via the Accounts Payable module.

The Value of Zero Balance Commission

- Visibility of potential commission for the period
- Visibility of earned commission based on paid invoices
- Calculation of final commission payable at period end
- Automatically posts commission vouchers to Accounts Payable
- Salespeople setup as AP vendors for payment
- Processes split commissions as defined against the order

Matching Zero Balance Commission to your business

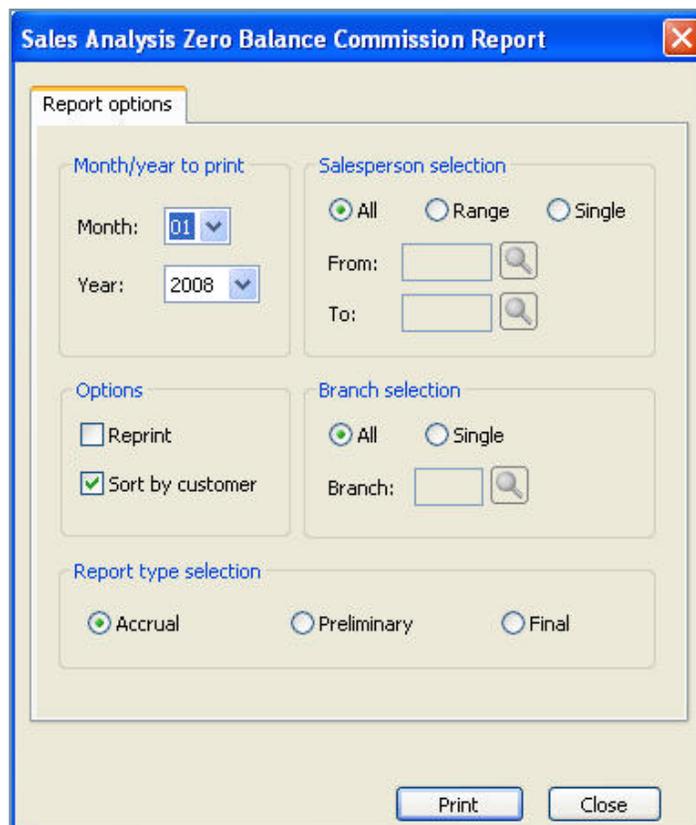
- Pay commission on receipt of payment rather than at the time of sale
- Easily view potential commission throughout the period
- Optionally view a single, multiple or all salespeople
- Reprint prior periods information
- Commission payments automatically generated

Integration

- Integrates with Sales Orders, Sales Analysis and Accounts Payable

Audit Trails and Reporting

- Accrual Report shows potential commission
- Preliminary Report shows earned commission
- Final Report shows actual calculated commission



Sales Analysis Zero Balance Commission Report

Report options

Month/year to print

Month: 01

Year: 2008

Salesperson selection

All Range Single

From: [] []

To: [] []

Options

Reprint

Sort by customer

Branch selection

All Single

Branch: [] []

Report type selection

Accrual Preliminary Final

Print Close