



## Blanket Sales Orders

### Objective

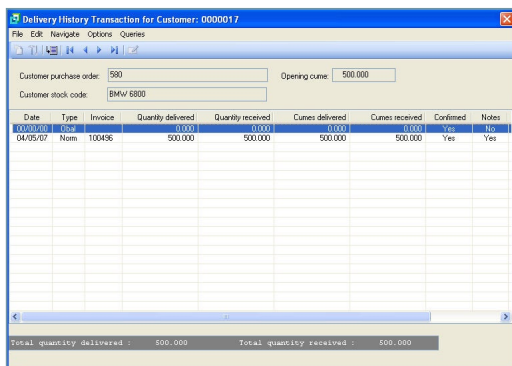
To provide facilities for setting up contracts between original manufacturers and their customers by allowing blanket sales orders with multiple release dates, multiple call-off and cumulative tracking.

### The Value of Blanket Sales Orders

- Filter changes in orders quickly to schedule purchasing, manufacturing and dispatching in order to achieve the customer's request
- Advise customers of the practicality of changes and communicate these changes to internal supplying department
- Provide easy access to quantities delivered and outstanding per contract
- Detailed query provides access to sales order lines, customer information and release history
- Easy reconciliation according to individual quantities or cumes

### Matching Blanket Sales Orders to your business

- Control the parameters as well as the negotiated contractual arrangements
- Define the number of days before a ship date to allocate inventory
- Review and manipulate requests according to current capacity prior to acceptance
- Allow simple manual and/or EDI receipt of releases and call-offs
- Automated balancing and correction of opening balances
- Extensive visual decision-support comparing existing plans and contractual arrangements before accepting changes
- Recorded new releases manually or through EDI
- Cross reference customer and supplier stock codes
- In-transit figure visible during confirmation phase
- Record notes against a release during confirmation
- On-line release history query by month and year



Date	Type	Invoice	Quantity delivered	Quantity received	Cumes delivered	Cumes received	Confirmed	Notes
04/05/07	Nom	100456	500,000	500,000	500,000	500,000	Yes	Yes

Total quantity delivered: 500,000      Total quantity received: 500,000

### Integration

- Integrates with the following modules:
  - Accounts Receivable (Essential)
  - Inventory (Essential)
  - Sales Orders (Essential)
  - Requirements Planning

### Audit trails and reporting

- The Deliveries History report produces an audit trail of all invoices indicating whether they have been received
- The Release Acknowledgements Reports Program lists all confirmed releases

